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cover story:

GINGER DUNN

Meant to Be



RISING STAR:

Brandon Brodsky

PARTNER SPOTLIGHT:

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Alpha Mortgage

SPECIAL FEATURE:

Edie Lindsey

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Sometimes there seems to be an order to things... a way things were destined to end up.

If you're looking for an example of that at work in the world, Ginger Dunn's career on Bald Head Island is a prime one.

As a REALTOR® with Wendy Wilmot Properties, Ginger and the island form a terrific tandem... one that seems meant to be.

"It's a great feeling knowing that I'm where I'm supposed to be," Ginger says with a smile.

"A big part of that is Wendy Wilmot. She is so great to work with. She sells, too... so she knows what we need."

Love at First Sight

Ginger's real estate career in the area goes back to the early 1990s with Bald Head Island Limited.

"In 2007, I joined with Wendy Wilmot Properties. Wendy and I had worked together for the developer of the island," Ginger recalls. "I've been on the island for 27 years."

Ginger and her husband, David, have lived on the Cape Fear River through the years. David is a Metallurgical Engineer.

"He built power houses and wood product facilities all over. His contracts were two to three years long, so we were continuously moving from place to place," Ginger says. "Once we got here, it was natural for me to get my real estate license."

From the start, this place made an impact on Ginger.

"I was intrigued with the island. I remember the first time I toured around the island. I said, 'Oh my Lord, I have walked into my future.' I was very happy with where I was working in Brunswick County. It was so exciting to get on the boat and go to the island," she says.

"Since then, we have been very good to each other, the island and me."

Where Success Grows Each Day

You can see the sparkle in Ginger's eyes when she talks about this place.

"This is a wonderful resort community and people are typically coming here for a second home. It has 12,000 acres of property, with 10,000 acres deeded to a nature preserve," Ginger says. "So only 2,000 acres are available for development."

The record of results through time has been remarkable. In 2020, Ginger accounted for \$31.9 million in sales volume. Overall, Wendy Wilmot Properties amassed \$165 million on the island.

The place where Ginger works is truly at the heart of why what she does feels so rewarding.

"This is such a beautiful place, with the live oak trees, and the lush canopy of trees is magnificent," she says. "Our island is a very special place. The sun rises over water on the east side and sets over water on the west. There's also the 45-foot high dune ridge that is breathtaking. I love introducing people to the island. In the process, they get to see so many diverse types of properties. We've been blessed to have a great developer through time."

A Lasting Effect

There's a special phenomenon that Ginger appreciates when new visitors to the island arrive.

"Many of the people we get an opportunity to work with are very accomplished Type-A personalities. They're used to moving very fast in life. But when you come here, the island slows you down, with golf carts that move at a very deliberate pace," Ginger says.



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One of the most rewarding parts of her connection with the island began in 2010.

“That’s when property owner Dr. Johnny Sexton first visited. We brainstormed forming a non-profit for the hearing impaired. John is an audiologist who wanted to create something to help people. The Care Project was formed that year,” Ginger says.



“As part of that, we would bring 10 families here to the island each year. They would come and have a three-day seminar and event. Each family was able to bring their children, who got to experience the island, too. In turn, the people who took part in the event became friends with each other, too, forming a type of support group for each other.”

A Perspective of Gratitude

As Ginger thinks about her time in the business she enjoys, she feels deep gratitude for being able to pursue it in a place she has such a passion for.

“This is a fantastic place. Through time, we’ve had a lot of development and history that has allowed us to reach the point where we are,” Ginger points out. “This place has been very good to me and I have worked very hard to return that favor. I feel a sense of dedication to what I do here. I love what I do.”

Truly, Ginger Dunn is a powerful example of what can happen when you follow a path that is meant to be.

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“I see that effect that this place has on people. It’s a gift. When these families move here, their children get involved with the island. In turn, they recognize and respect nature more, too.”

Rewarding Life

Family is at the center of life for Ginger. Their son, David, Jr., and Jennifer and their two grandsons live in Thomasville, Georgia. David Jr. is a commercial builder with TipTop Construction in Thomasville, Georgia.

They also enjoy every chance they have to see their grandsons — Gus, who attends Georgia College and State University, and Charlie, who attends school and plays soccer at Thomasville Scholars Academy.

In their free time, Ginger and David look forward to relaxing at their property on St. George’s Island in Florida. Ginger also likes to explore the Brunswick County area on foot and on her bike.

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